



DISCOVER THE POWER of NALMCO MEMBERSHIP

Plug into the best lighting management resources today!





"The relationships I've built since joining NALMCO® have really helped my company. I can do business in many parts of the country now that I have NALMCO® friends with expertise in so many geographical locations."

— Fred Hauber, CLMC, CSLC, CLEP, CET, REP Eastern Energy Services, NALMCO® Member since 1998

WHY YOU NEED NALMCO®

NALMCO® provides lighting management resources you can't get anywhere else. Become a NALMCO® member and you can benefit from:

1

Networking Opportunities: NALMCO® members can build relationships with more than 1,800 other lighting management professionals. These relationships often result in more business for you and your company. Since NALMCO® members specialize in different parts of the lighting industry, they share job leads and referrals, and often prefer to work with fellow NALMCO® members on lighting projects.

2

Certification: NALMCO® was the first organization in the lighting industry to create nationally recognized professional lighting management certifications. The certifications identify you as a leader within the industry and prove to customers you're the most qualified for the job.

3

Professional Development: NALMCO® offers educational and technical seminars throughout the year to equip members with new skills and information. The two major annual training events are the Annual Convention and Trade Show in October and the Spring Seminar in April.

The Annual Convention and Trade Show is a three-day educational event that provides internationally recognized lighting experts, professional development opportunities, special networking events, a trade show, one-on-one appointments with exhibitors and recreational activities.

The Spring Seminar is an interactive two-day training seminar on lighting trends, lighting safety and maintenance, energy efficiency solutions, the future of lighting, lighting tools and other industry related topics.

4

LM&M Subscription: Membership includes a subscription and online access to NALMCO's® quarterly magazine, Lighting Management & Maintenance. LM&M features articles on current industry issues, technology and trends as well as member editorials. Each issue highlights a different NALMCO® member, and is designed to educate NALMCO® members by giving them information that will help them increase profits and more successfully manage their businesses.

5

Online Resources: www.nalmco.org has a members-only area that connects you with other members and offers business tools, LM&M magazine articles, leadership materials and more. Also, as a member you're granted year-round access to NALMCO's® Knowledge Center, a comprehensive online database offering the latest industry information on technology developments, best practices, management operations and much more.

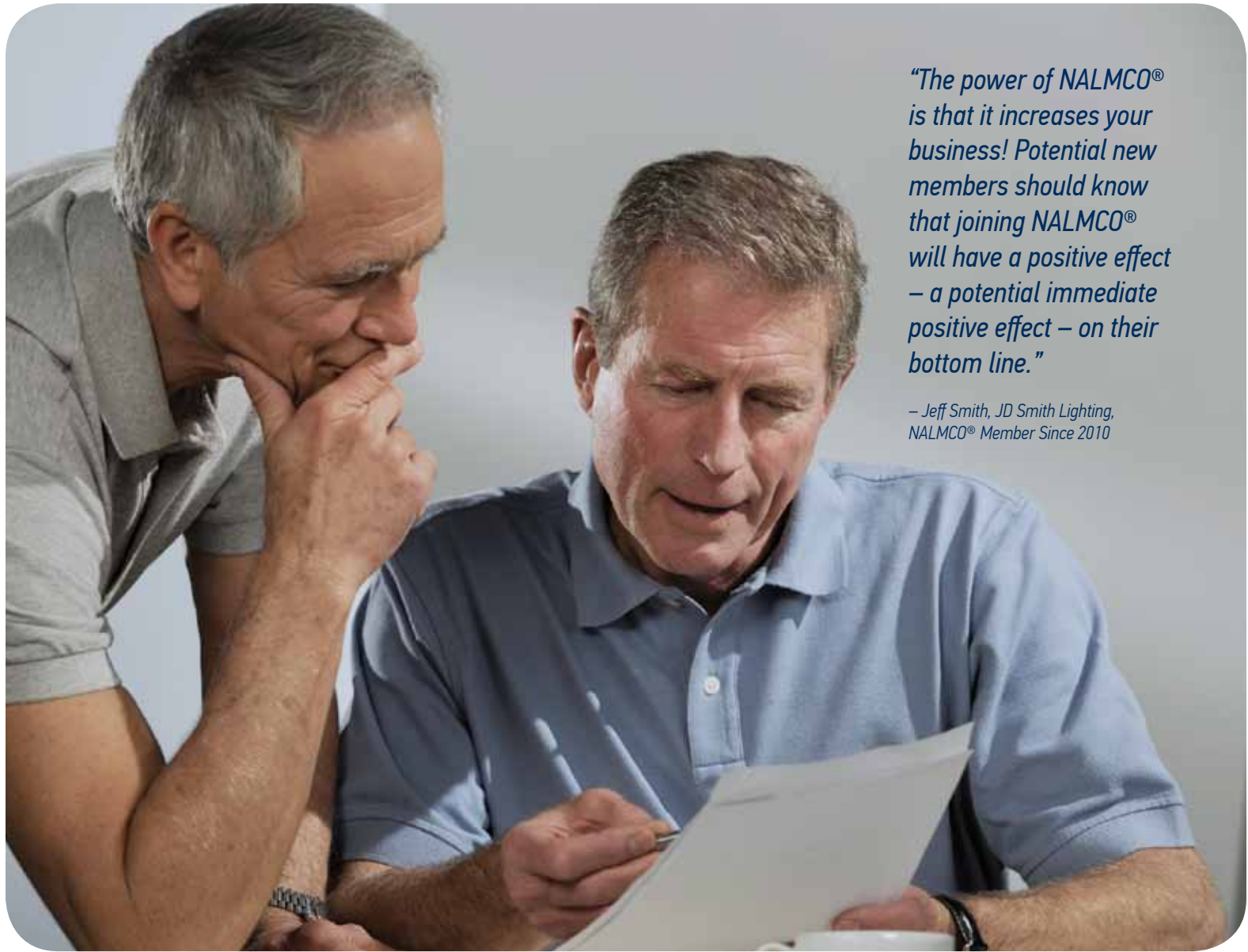
6

Industry Updates: NALMCO® provides you with the latest information on legislative and regulatory issues, workplace standards, lighting techniques and trends.

7

Leadership Opportunities: Once you become a member, you can serve on a NALMCO® committee or on the Board of Directors. These positions bring you recognition among your peers and offer you the opportunity to shape the course of the lighting industry.





“The power of NALMCO® is that it increases your business! Potential new members should know that joining NALMCO® will have a positive effect – a potential immediate positive effect – on their bottom line.”

*– Jeff Smith, JD Smith Lighting,
NALMCO® Member Since 2010*

DID YOU KNOW?

NALMCO® Membership Saves You Money. Members pay significantly lower fees to obtain NALMCO® certifications, the most respected certifications in the lighting management industry. This means you can afford to certify yourself and your employees. Certification attracts customers because it demonstrates that you are a highly trained professional, someone your customers can trust to handle the job.

NALMCO® Membership Promotes You. The association touts the benefits of managed lighting services to many organizations and industries through a wide range of marketing efforts.

ABOUT NALMCO®

The interNational Association of Lighting Management Companies has been the voice of the lighting industry since 1953. Over the course of six decades, NALMCO® has been on the cutting edge of technological advances and best practices in the lighting industry. The association offers opportunities to members for networking, certification and referrals and provides a forum to facilitate new ideas and business opportunities within the lighting industry.



TAP INTO NALMCO®

Use NALMCO's® power to make your business stronger – join today!



NALMCO

THE STANDARD FOR LIGHTING MANAGEMENT QUALITY SINCE 1953

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