

**65<sup>th</sup> NALMCO® Convention and Trade Show**  
**October 7-10, 2018 • Omni Hotel and Resort Champions Gate, Orlando, FL**

Time	Saturday, October 6, 2018	Location
8:00 a.m. – 3:00 p.m.	Board Meeting	Royal Dublin A
6:00 – 7:30 p.m.	Board of Directors Dinner	Trevi's Restaurant
Sunday, October 7, 2018		Location
8:00 a.m. – 12:00 p.m.	CLMC Content Review Session	St. Andrews
12:00 – 5:00 p.m.	Exhibitor Set-Up	International Ballroom
12:30 – 1:30 p.m.	Certification Committee Meeting	Glen Eagles Boardroom
2:00 – 4:30 p.m.	CLMC Exam	St. Andrews
2:00 – 7:30 p.m.	Registration Open	International Ballroom Prefunction
4:00 – 4:45 p.m.	Membership Committee Meeting	Glen Eagles Boardroom
5:00 – 6:15 p.m.	New Member/First-Time Attendee Orientation/Leadership Reception	Formal Pool
6:30 – 7:30 p.m.	Exhibitor Welcome Cocktail Reception	International Ballroom
Monday, October 8, 2018		Location
7:00 a.m. – 4:00 p.m.	Registration Desk Open	International Ballroom Prefunction
7:00 – 8:00 a.m.	Past Presidents' Breakfast	St. Andrews
7:00 – 8:00 a.m.	Breakfast – Visit with Exhibitors	International Ballroom
8:00 – 8:30 a.m.	Welcome and Opening Remarks	International Ballroom
8:30 – 9:30 a.m.	<b>General Session:</b> Chaos and Change Management: Become a Quick-Change Artist, Kit Welchlin, Welchlin Communication Strategies	International Ballroom
9:45 a.m. – 12:30 p.m.	Networking Event with Associates	National Ballroom
12:45 – 1:45 p.m.	NALMCO Annual Meeting & Awards Luncheon	International Ballroom
2:00 – 3:30 p.m.	One-on-One Appointments with Exhibitors (Part 1)	International Ballroom
3:30 – 3:45 p.m.	Visit with Exhibitors	International Ballroom
3:45 – 4:45 p.m.	<b>General Session:</b> The Fish was Thiiiiis Big – False Lifetime Claims & Expectations are a Real Issue, Erik Swenson, Nichia Corporation	International Ballroom
6:00 – 8:00 p.m.	Monday Evening Reception <i>Wear your favorite sports apparel</i>	Ballroom Commons (Outdoors)

**Tuesday, October 9, 2018**

7:30 a.m. – 5:30 p.m.	Registration Desk Open	International Ballroom Prefunction
7:30 – 8:30 a.m.	Communications Committee Meeting	International Ballroom
7:30 – 8:30 a.m.	Breakfast – Visit with Exhibitors	International Ballroom
8:30 – 9:30 a.m.	<b>General Session:</b> Discover Lighting as a Service (LaaS) Panel Discussion, DLL Financial Solutions	International Ballroom
9:40 – 11:10 a.m.	One-on-One Appointments with Exhibitors (Part 2)	International Ballroom
11:10 a.m. – 12:10 p.m.	<b>General Session:</b> Better Thinking vs. More Effort, Eric Papp, Agape Leadership, LLC	International Ballroom
12:10 – 12:40 p.m.	Visit with Exhibitors	International Ballroom
12:40 – 1:40 p.m.	Lunch	International Ballroom
1:40 – 2:00 p.m.	Visit with Exhibitors	International Ballroom
2:00 – 3:00 p.m.	<b>General Session:</b> Ownership at Work: Creating an "I make it happen" Culture, Eric Papp, Agape Leadership, LLC	International Ballroom
3:00 – 3:15 p.m.	Education Wrap Up & Closing Comments	International Ballroom
3:15 – 3:45 p.m.	Associate Business Meeting	International Ballroom
3:45 – 5:00 p.m.	Exhibitor Tear-Down	International Ballroom
6:00 – 8:00 p.m.	Tuesday Evening Reception	Champ's 9 Golf Course
	<b>Wednesday, October 10, 2018</b>	<b>Location</b>
7:00 – 8:00 a.m.	Breakfast (Golfers only)	Champions Hall at Golf Club House
8:00 a.m. – 2:30 p.m.	NALMCO Golf Tournament (Golfers only)	International Course