

NALMCO SPRING SEMINAR 2020

Time	Tuesday, March 3, 2020	Location
8:00 a.m.–3:00 p.m.	NALMCO Board of Directors Meeting	Georgian Boardroom – Lobby Level
8:00 a.m.–12:00 p.m.	CLMC Review Session	Meeting Room VI – Lower Level
2:00–4:30 p.m.	CLMC Exams	Meeting Room VI – Lower Level
3:30–5:30 p.m.	Registration Open	Piedmont Foyer – Lobby Level
4:00–6:00 p.m.	Tuesday Evening Meet and Greet	Piedmont Ballroom – Lobby Level

Time	Wednesday, March 4, 2020	Location
6:45 a.m.	Registration Open	Grand Ballroom Foyer – Lobby Level
6:45–7:30 a.m.	Breakfast Buffet	Piedmont Ballroom – Lobby Level
7:00–9:00 a.m.	Learning Lab Speakers Set-Up	
7:30–8:00 a.m.	Welcome and Introductions	Grand Ballroom – Lobby Level
8:00–9:00 a.m.	General Session: Overview of IoT – How it Works, Who are the Players and How do I Fit In?, <i>Josh Linenberger, Vice President, Atrius Applied Solutions</i>	Grand Ballroom – Lobby Level
9:00–9:15 a.m.	Head to First Learning Lab	
9:15–12:35 p.m.	<p>Learning Labs Labs run for 25-minute increments, with a 10-minute change between rooms. Labs run concurrently so that each company presents a lab 6 times, and each attendee has time to participate in all 6 labs.</p> <ul style="list-style-type: none"> • Learning Lab 1: Retrolux - Grand Ballroom, Lobby Level • Learning Lab 2: SnapCount – Meeting Room II, Lower Level • Learning Lab 3: Selling Energy - Meeting Room III, Lower Level • Learning Lab 4: MaxLite - Meeting Room IV, Lower Level • Learning Lab 5: Synapse Wireless - Meeting Room V, Lower Level • Learning Lab 6: Luminance Brands - Meeting Room VI, Lower Level 	
9:15–9:40 a.m.	First Lab Session	
9:40–9:50 a.m.	Rotate	
9:50–10:15 a.m.	Second Lab Session	
10:15–10:25 a.m.	Rotate	
10:25–10:50 a.m.	Third Lab Session	
10:50–11:00 a.m.	Rotate	
11:00–11:25 a.m.	Fourth Lab Session	
11:25–11:35 a.m.	Rotate	
11:35 a.m.–12:00 p.m.	Fifth Lab Session	
12:00–12:10 p.m.	Rotate	
12:10–12:35 p.m.	Sixth Lab Session	

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Time	Wednesday, March 4, 2020	Location
12:40 p.m.	General Members board shuttle to Conyers Center for Light and Space Tour (Bus loads at 12:40 p.m. and departs at 12:50 p.m.) Associate members, lunch on own and free time	Georgian Terrace Lobby
1:30–4:30 p.m.	General Members Lunch and Tour Conyers Center for Light and Space Facility Tour	Conyers Center for Light and Space
4:30 p.m.	General Members Board Shuttle from Conyers to New Realm Brewing Company (Bus loads at 4:30 p.m. and departs at 4:40 p.m.)	Conyers Center for Light and Space
5:00 p.m.	Association Members Board Shuttle from Georgian Terrace to New Realm Brewing Company (Bus loads at 5:00 p.m. and departs at 5:10 p.m.)	Georgian Terrace Lobby
5:15–6:30 p.m.	Light Reception at New Realm Brewing Company (All Attendees)	New Realm Brewing Co.
6:30 p.m.	Reception ends. Dinner on own. Transportation on own.	

Time	Thursday, March 5, 2020	Location
7:15 a.m.	Registration Open	Grand Ballroom Foyer – Lobby Level
7:15–8:00 a.m.	Breakfast Buffet	Piedmont Ballroom – Lobby Level
7:30–9:00 a.m.	Learning Lab Speakers Set-Up	
8:00–9:00 a.m.	General Session: Applications of IoT – Segments Capitalizing on the Technology, <i>Josh Linenberger, Vice President, Atrius Applied Solutions</i>	Grand Ballroom – Lobby Level
9:00–9:30 a.m.	General Session: NALMCO Certifications Review and Q&A, <i>NALMCO Certification Committee</i>	Grand Ballroom – Lobby Level
9:30–9:40 a.m.	Head to First Learning Lab	
9:40–1:00 p.m.	Learning Labs Labs run for 25-minute increments, with a 10-minute change between rooms. Labs run concurrently so that each company presents a lab 6 times, and each attendee has time to participate in all 6 labs. <ul style="list-style-type: none"> • Learning Lab 1: Acuity Brands, Inc. - Grand Ballroom, Lobby Level • Learning Lab 2: Espen Technology - Meeting Room II, Lower Level • Learning Lab 3: Linmore LED- Meeting Room III, Lower Level • Learning Lab 4: Aledra - Meeting Room IV, Lower Level • Learning Lab 5: TechBrite - Meeting Room V, Lower Level • Learning Lab 6: Lighting Resources - Meeting Room VI, Lower Level 	
9:40–10:05 a.m.	First Lab Session	
10:05–10:15 a.m.	Rotate	
10:15–10:40 a.m.	Second Lab Session	
10:40–10:50 a.m.	Rotate	
10:50–11:15 a.m.	Third Lab Session	
11:15–11:25 a.m.	Rotate	
11:25–11:50 a.m.	Fourth Lab Session	
11:50 a.m.–12:00 p.m.	Rotate	
12:00–12:25 p.m.	Fifth Lab Session	
12:25–12:35 p.m.	Rotate	
12:35–1:00 p.m.	Sixth Lab Session	
1:05–1:35 p.m.	Closing Session and Box Lunch: Takeaways from Spring Seminar 2020	Grand Ballroom

